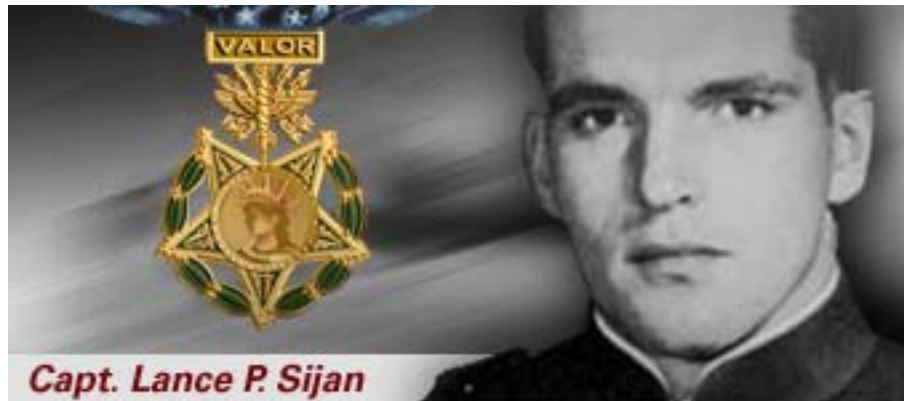




Lance P. Sijan Chapter #125

Colorado Springs, CO

How dedication and focus prevail



Tom Cavalli
President
Lance P. Sijan Chapter



The Quick-List



- Who we are
- Events we sponsor
- Our focus areas
- Keys to success
- Our future focus areas
- Walk-Aways





Who we are



- Located at the foot of Pikes Peak
- 2646 members (as of 31 Jul 08)
 - 3rd largest AFA chapter
- 1 of 4 chapters in the State
 - Mile High Chapter (Denver)
 - Gen Robert E. Huyser Chapter (Grand Junction)
 - Mel Harmon Chapter (Pueblo)
- 4 major AF installations in our AOR
 - Peterson AFB
 - Schriever AFB
 - Cheyenne Mountain AFS
 - USAF Academy





Events We Sponsor



- AF Ball
 - #1 formal military event in town
 - 850-1100 attendees
- Space Warfare Symposium
 - Forum acts as report card for space capabilities
 - Excellent professional development venue
- Outstanding Airmen Award Programs
- Gen Bernard Schriever Essay Contest
- CP Recognition & Chapter Awards Event
- AFSPC Operational Excellence Award (officer & enlisted)
- Gen O'Malley Award
- Space & Missile Pioneers recognition
- USAFA Wing Boxing Open Pizza Party
- Team America Rocketry Challenge (TARC)
- USAFA Outstanding Squadron Banquet
- Sky Sox (Colorado Rockies farm team) tickets for airmen
- Challenger Learning Center





Focus Areas



- E-A-S – it's in the game!!!
 - **E**ducate, **A**dvocate and **S**upport the AF
- The entire AF Family
- Scholarships for our youth & spouses
- Our deployed Airmen
- Teachers
- CAP
- Cadets
 - USAFA
 - JrROTC



Keys to Success



- Select **targets**, develop a **plan**, and **execute!**
- Leadership development
 - Once in office, select & groom your successor
- Volunteers
 - We all have “members” but very few “volunteers”
- Maximize opportunities
 - Look for ways to support The AF Family
- Membership
 - We purchase a membership for every award winner (military or civilian)
 - Provide parents of winners memberships too!
 - Price events so members get a break
 - Try to make membership a perk



Keys to Success (Cont)



- Community Partners
 - Carry an application everywhere – all the time
 - Write letters to businesses, visit them, call them
 - Recruit stores, restaurants, businesses
 - Promote your CPs in all available forums
 - Programs, newsletters, newspaper articles, website
 - Recognize them – hold a special event to thank them
- Look to our youth
 - Support the teachers (TOY)
 - Provide scholarships
 - Sponsor STEM-related events



Develop Your Leaders



- Get organized
- Make the job better than when you found it
- Show others its not hard
- Mentor your members & volunteers
 - Network your friends - bring in a buddy
 - Have up-and-comers shadow current officers
- Rotate people – don't burn them out
- Give them the requirements and turn them loose
- Praise, praise, praise!!!



Future focus areas



- Retirees
- “Victory Boxes” for deployed troops
- Families left behind
- Angel Flight
- Flight for Life
- Peterson AFB Museum
- Professional Development Programs
- Boost our relationship with CAP
- Develop a rapport with Forestry Dept’s “water bombers” – maybe adopt a unit



Walk-Aways



- ✓ Turn “members” into “volunteers”
 - Get your friends involved – people you have served with and know

- ✓ Provide memberships as awards
 - Budget/plan for them
 - Give to award winners and their parents!

- ✓ Serve your community – be out front
 - Make sure others always associate you & the AFA and vice a versa



Check us out!



- Visit our website, read our newsletters, peruse our Minutes, share ideas!
- Let's chat!

www.afasijan.com

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